


REPORT TO CABINET

05 June 2019

Subject:	Supply of Timber to Roway Lane Supplies Section
Presenting Cabinet Member:	Councillor Joanne Hadley - Cabinet Member for Homes
Director:	Director - Housing and Communities - Alan Caddick
Contribution towards Vision 2030:	
Key Decision:	Yes
Cabinet Member Approval and Date:	Cllr J Hadley
Director Approval:	Alan Caddick
Reason for Urgency:	Urgency provisions do not apply
Exempt Information Ref:	Exemption provisions do not apply
Ward Councillor (s) Consulted (if applicable):	This is a boroughwide initiative
Scrutiny Consultation Considered?	Scrutiny consultation has not been undertaken
Contact Officer(s):	Steve Piddock Contract Manager – Asset Management & Maintenance 0121 569 6023 Carol Wintle Procurement Officer - Procurement Services 0121 569 2817

DECISION RECOMMENDATIONS

That Cabinet:

1. Authorise the Executive Director – Neighbourhoods to award the contract for Supply Timber to Roway Lane Supplies Section to B.G.N Boards Co Ltd, Grafton Merchanting GB Ltd and Arnold Laver & Co Ltd for a period of four years, from 1st July 2019 to 30th June 2023.
2. That in connection with 1. above, the Director – Law and Governance and Monitoring Officer be authorised to enter into the appropriate contracts with B.G.N Boards Co Ltd, Grafton Merchanting GB Ltd and Arnold Laver & Co Ltd.

1 PURPOSE OF THE REPORT

- 1.1 This report seeks approval to award the contract to Supply Timber to Roway Lane Supplies Section to enable the Repair and Maintenance teams to undertake repairs as and when required to Sandwell MBC properties.

2 IMPLICATION FOR THE VISION 2030

- 2.1 The renewal of this contract will enable our customers to feel safe within their homes.

3 BACKGROUND AND MAIN CONSIDERATIONS.

- 3.1 The Council is seeking to appoint three contractors to Supply timber to Roway Lane Supplies Section for a contract period of four years, from 1st July 2019 to 30th June 2023.
- 3.2 The current contract expires on the 30 June 2019.
- 3.3 Sixteen expressions of interest were received of which six compliant tenders were returned by the deadline of 8th March 2019.
- 3.4 The anticipated value of the contract is in the region of £1 million (£250,000 per annum) for a period of four years.

3.5 The six compliant tenders received have been evaluated in accordance with the criteria stipulated within the tender documentation; the Contractors with the winning submissions are B.G.N Boards Co Ltd, Grafton Merchanting GB Ltd and Arnold Laver & Co Ltd.

3.6 The contract is divided into the following lots:

Lot 1 Sheet Materials

Lot 2 Door Blanks

Lot 3 Hardwoods

Lot 4 Softwoods

Lot 5 Yellow Pine

Lot 6 Machined Soft & Hardwoods

Lot 7 PSE & Sawn VacVac

Lot 8 Worktops

4 THE CURRENT POSITION

4.1 The current contract was awarded in March 2016.

4.2 The current suppliers undertaking this contract are B.G.N Boards Co Ltd, Harlow Timber LLP and Arnold Laver & Co Ltd.

5 ALTERNATIVE OPTIONS

5.1 There are no other options available, this contract is required in order for Sandwell MBC to be able to maintain its current housing stock.

6 STRATEGIC RESOURCE IMPLICATIONS

6.1 The proposed contract for £1 million (£250,000 per annum) over four years) for the supply of Timber to Roway Lane Supplies Section is included within approved Housing Revenue Account budgets.

7 LEGAL AND GOVERNANCE CONSIDERATIONS

7.1 All contracts will be awarded in accordance with the council's Procurement and Contract Procedure Rules and the Public Contracts Regulations 2015.

8 EQUALITY IMPACT ASSESSMENT

8.1 An Equality Impact Assessment was not undertaken as this is a renewal of an existing contractual arrangement. The contract will be monitored to ensure compliance.

9 DATA PROTECTION IMPACT ASSESSMENT.

9.1 The sharing of any relevant data for the delivery of this contract will be in compliance with the General Data Protection Regulations.

10 CRIME AND DISORDER AND RISK ASSESSMENT

10.1 There are no crime and disorder issues needed to be considered as part of this report.

11 HEALTH AND WELLBEING IMPLICATIONS (INCLUDING SOCIAL VALUE).

B.G.N Boards Co Ltd response to Social Value Question is as follows:

As a company based in the Borough of Sandwell we would encourage supporting the community by employing a local workforce, engaging in trainee/apprenticeship schemes and offering support to school leavers and college students to support the future of our Borough, both Socially and Economically.

Grafton Merchanting GB Ltd response to Social Value Question is as follows:

We can employ additional people from the local community into this contract to ensure we can facilitate if the requirements demand and the contract value allows us to do so. All vacancies will be advertised online and in local job centres to attract candidates from the area. Within the Birmingham branch we will produce flyers which advertise our job opportunities to local customers. Moreover, we can post our vacancies in tenant magazines to reach out to the Sandwell community directly. We would likely install any additional staff into the contract after the first year, to ensure we completely understand what is required from the contract and how many staff are needed to facilitate it successfully. Work experience placements can be carried out within the local branch network, or at the central support centre throughout the life of the contract.

This can include block placements of one-two weeks, we can offer up to 4 a year which would most likely commence in September and occur every three months. Grafton will work in conjunction with local colleges, local schools and NEET programmes in Birmingham, to advertise this type of work experience to students ranging from 15-18 years of age and people trying to get back into work. Real Living Wage: At Grafton we pay all employed staff living wage.

Furthermore, Grafton believes that monitoring the pay between men and women is an important step to ensuring all colleagues are fairly rewarded for their work and their contribution to the business.

Volunteering: In line with our commitment to improve the communities we conduct business in, Grafton have committed to provide four days of volunteering from our account management/branch team to assist with Sandwell initiatives or to carry out alternative community projects on Sandwell estates or within the wider community. These would be ad hoc throughout the contract duration when required by Sandwell.

Grafton can offer multiple services which would enhance the VCSE sector. We already do work with multiple charities nationwide, both with financial contributions – where we do various activities to raise money for charities - Most recently dozens of staff took part in the Yorkshire 3-peak challenge and as a company, we raised over £20,000 for multiple charities. Furthermore, we can aid schemes by providing materials to help complete projects, these would be decided by Sandwell and the funds for the materials would come from the social value fund.

We have provided materials for multiple schemes including refurbishment of schools, community areas or residential homes. Specific examples include; as part of our contract with Derby Homes we provided materials to build low maintenance gardens for their elderly or less abled tenants, this enabled their residents to have a garden but also make their home more accessible, via wheelchair or a walking banister aid. Furthermore, we have recently donated materials for an outdoor area for a local school as pictured.

Equality & Fairness: Grafton would be happy to help wellbeing projects or tackle homelessness by working with local schemes such as. We can do this through material donations or volunteering hours to help sustain any shelters which are run by these schemes. Furthermore, we can advertise any positions which up in our local branch network through these schemes. We will work in collaboration with Sandwell and their schemes to enhance the lives of the residents in the local community.

Arnold Laver & Co Ltd response to Social Value Question is as follows:

Arnold lavers currently have an apprenticeship scheme in place providing employment and training for local young people. We currently have two apprentices working in our Oldbury offices which have been recruited using the local apprenticeship scheme via Sandwell and Dudley boroughs. We actively participate in a number of local charities including St Joseph's housing who we support to try and help local the homelessness. Arnold Lavers employ the majority of their staff from the local and surrounding area. The carbon footprint for deliveries to the Sandwell stores and mill would remain very low considering the closeness of the Oldbury operation to Sandwell.

Arnold Laver recycle the majority of our metal banding and plastics. Arnold Lavers actively participate in charity activity for the local community and often have youngsters working on work experience at our offices in Oldbury.

12 IMPACT ON ANY COUNCIL MANAGED PROPERTY OR LAND

12.1 The renewal of this contract will enable Sandwell MBC to quickly repair our properties.

13 CONCLUSIONS AND SUMMARY OF REASONS FOR THE RECOMMENDATIONS

13.1 The current contract was agreed by Cabinet in March 2016

13.2 This contract is still required in order for Sandwell MBC to continue to maintain its current stock

13.3 Therefore, it is recommended that Cabinet approve the award of the contract to supply timber to Roway Lane Supplies Section to B.G.N Boards Co Ltd, Grafton Merchanting GB Ltd and Arnold Laver & Co Ltd as set out in Appendix 1.

13.4 B.G.N Boards Co Ltd are based in West Bromwich.

13.5 Grafton Merchanting GB Ltd are based in Derby; however, they have a local depot in Birmingham.

13.6 Arnold Laver & Co Ltd are based in Oldbury.

14 BACKGROUND PAPERS

14.1 None

15 APPENDICES:

Appendix 1, Tender Return Results

Alan Caddick
Director Housing and Communities

Appendix 1 Tender Return Results

Lot 1 Sheet Materials

Supplier	Price %	Quality Mark %	Total	Rank
B.G.N Boards Co Ltd	60.00	24.00	84.00	1
Supplier B	50.36	30.40	80.76	2
Supplier C	42.61	30.40	73.01	3
Supplier D	52.09	19.20	71.29	4
Supplier E	9.19	22.40	31.59	5

Lot 2 Door Blanks

Supplier	Price %	Quality Mark %	Total	Rank
Grafton Merchating GB Ltd	58.19	30.40	88.59	1
Supplier B	55.56	30.40	85.96	2
Supplier C	59.82	24.00	83.82	3
Supplier D	60.00	22.40	82.40	4
Supplier E	59.32	19.20	78.52	5
Supplier F	42.31	3.20	45.51	6

Lot 3 Hardwoods

Supplier	Price %	Quality Mark %	Total	Rank
Arnold Laver & Co Ltd	60.00	30.40	90.40	1
Supplier B	50.09	30.40	80.49	2
Supplier C	35.59	3.20	38.79	3

Lot 4 Softwoods

Supplier	Price %	Quality Mark %	Total	Rank
Arnold Laver & Co Ltd	60.00	30.40	90.40	1
Supplier B	51.16	24.00	75.16	2
Supplier C	10.51	19.20	29.71	3

Lot 5 Yellow Pine

Supplier	Price %	Quality Mark %	Total	Rank
Arnold Laver & Co Ltd	60.00	30.40	90.40	1
Supplier B	55.13	24.00	79.13	2
Supplier C	53.22	19.20	72.42	3

Lot 6 Machined Soft & Hardwoods

Supplier	Price %	Quality Mark %	Total	Rank
Arnold Laver & Co Ltd	60.00	30.40	90.40	1
Supplier B	38.16	30.40	68.56	2
Supplier C	29.55	22.40	51.95	3

Lot 7 PSE & Sawn VacVac

Supplier	Price %	Quality Mark %	Total	Rank
Arnold Laver & Co Ltd	60.00	30.40	90.40	1
Supplier B	35.17	30.40	65.57	2
Supplier C	17.59	22.40	39.99	3

Lot 8 Worktops

Supplier	Price %	Quality Mark %	Total	Rank
Arnold Laver & Co Ltd	60.00	30.40	90.40	1
Supplier B	53.97	24.00	77.97	2
Supplier C	35.83	22.40	58.23	3
Supplier D	23.97	30.40	54.37	4